

**South Dakota Health Care Solutions Coalition**  
**Shared Savings Subgroup**  
Meeting Notes 10/6/2017

Attendees: Mark Quasney, Mike Diedrich, William Snyder, Brenda Tidball-Zeltinger, Kim Malsam-Rysdon, Lynne Valenti, Sarah Aker, Scott Duke, Kathy Bad Moccasin, Nick Kotzea, Deb Fischer-Clemens, Terry Dosch, Jerilyn Church, Vince King, Nate Livermont, & Myra Munson

**Welcome and Introductions**

Kim Malsam-Rysdon welcomed the group and thanked them for their participation.

**Review August 24 Meeting Minutes**

Kim reviewed the August 24 meeting. At the last meeting, the group reviewed options for Supplemental Payments and discussed the tiering structure for shared savings. The group reviewed models of shared savings payments. There was consensus at that meeting to move forward with tiers of 5%, 10%, and 15%, with agreement that prior to shared savings, the recommendations from the Coalition would need to be funded and providers would contribute to funding the recommendations. The group also reviewed a draft shared savings agreement based on the Wyoming Shared Savings Agreement and South Dakota contract language. While the shared savings agreement continues to be refined, the group identified a timeline for care coordination agreements for signature by October 1, 2017.

**Care Coordination Agreements**

Kim asked Jerilyn Church to give an update about the Great Plains Tribal Chairman's Health Board's (GPTCHB) work in this area. Jerilyn noted that she has had conversations with Jim Driving Hawk at Great Plains IHS and Kevin Meeks at IHS Headquarters. They discussed the need and urgency for IHS engagement in the process for moving forward with care coordination agreements. Jerilyn also gave an update about the work in South Dakota and suggested that IHS include someone in these meetings with the authority to make decisions. Kevin Meeks indicated to Jerilyn that he would have a follow-up conversation with Jim Driving Hawk.

Kim summarized her conversation with Jim Driving Hawk. The state will help facilitate getting information from the non-IHS providers to populate the necessary fields in the agreement. Kim asked the three health systems to gather the signatory information as well as any information needed for the agreement specific to their health system. DSS will gather a list of NPIs associated with IHS and each health system for both IHS and the health system to review and confirm the information.

Deb Fischer-Clemens asked what information is needed from the systems. The state will collect the signatory information from each system and who will validate the list of NPIs associated with the system. Deb noted that she can provide that information but the final document will need to be reviewed by counsel. Kim asked Brenda Tidball-Zeltinger when the NPI lists would be generated by DSS. DSS expects to have the information within two weeks or sooner.

Kathy Bad Moccasin gave an update about IHS's status on the care coordination agreements. IHS will have some internal meetings to clarify internal processes that may change and how the service units will operationalize any changes. She noted that the agreements may be signed in the next few weeks, but that it may take some time for IHS to implement any process changes. Kathy asked if the attachment being generated by the state would change the language of the agreement. No, the attachment will only contain a list of NPIs subject to the agreement.

Kathy asked the number of days that records will be returned to IHS after discharge. Kim noted that the group previously identified that it would be 30 days since that was the current standard for IHS for Purchased and Referred Care. Deb Fischer-Clemens noted that a timeframe sooner than 30 days would be hard to meet for non-IHS providers. Appropriate paperwork for discharge of a patient would be sent immediately upon discharge, but chart information is not able to be sent until the chart is closed with 30 days of discharge. Kim noted that the 30 days is industry standard and that will hopefully work for IHS.

Deb asked about the IHS implementation of the care coordination agreement. Kathy noted that IHS will be ensuring that staff involved know the process and writing a standard process for all service units to follow. Those processes have not yet been written, but they want to ensure consistency between service units.

Deb asked if there was a drop dead date for the work to be completed. Kathy said that a date has not been identified. Kim noted that IHS internal processes will likely not affect the non-IHS providers. Deb expressed concern that if the process is not in place then the savings and calculations cannot start either. Kim stated that from the state perspective, the dollars start to accrue beginning on the date that the care coordination agreements are signed.

### **Shared Savings Agreements**

Brenda reviewed the feedback received on the Shared Savings Agreement. At the last meeting, the group discussed the need to word the agreements in a way that does not create a liability for the provider to fund the \$3 million needed for the coalition recommendations if the dollars are not generated through the shared savings process. The State has reframed the agreements to support a proration and clarify that the agreements are voluntary. Kim asked anyone with language to send it to the state. Nick Kotzea noted that he will pass along a few comments on the payment section. Kim asked for all comments to be sent to the state by October 16.

### **Next Steps**

Bill Snyder and Sarah Aker will work with IHS and the health systems to facilitate the necessary information to populate the care coordination agreements and will target to have that work completed in the next two weeks. They will also work to then facilitate routing/signing the care coordination agreements.

Brenda gave an update from the Alternative Service Delivery Model subgroup. That group is gathering information from the FQHCs participating in the group and feedback. The group plans to meet within the next 2-3 weeks.

We will send a time for the next meeting of this subgroup.

### **Next Meeting**

November 16, 2017